



# CONTINUING EDUCATION

(Refer to second page for DRE Continuing Education Requirements)

## Option 1 – Online Courses and Exam through C.A. R:

<http://www.car.org/education/licenserenewal/onlinetraining/>

### **1<sup>st</sup> Time License Renewal for Salespersons**

**\*\*For those agents who qualified for their license BEFORE**

**October 1, 2007: Price: \$39.95**

### **45-Hour 1<sup>st</sup> Renewal for Brokers or 1<sup>st</sup> Time License Renewal for Salespersons**

(Salespersons who qualified for their license ON OR AFTER October 1, 2007 and were required to complete all three of the D.R.E. mandated pre-license courses prior to taking the license examination.)

(Agency, Ethics, Trust Fund, Fair Housing, Risk Management, The Duty to Disclose, The Residential Property Inspection Process, Environmental Issues and Residential Real Estate), **Price: \$49.95**

### **45-Hour 2<sup>nd</sup> and Subsequent Renewals for Salespersons and Brokers**

(Survey, Risk Management, The Duty to Disclose, The Residential Property Inspection Process, Environmental Issues and Residential Real Estate), Price: \$49.95

## Option 2 – Duane Gomer Home Study + Exam At NSDCAR’s office (or online)\*

### **How it works:**

- ✓ Purchase materials from NSDCAR
- ✓ Study information at your convenience
- ✓ Take exams at NSDAR (or online)
- ✓ Pass exams and receive certificates by fax

### **45-Hour License Renewal for Salespersons Subsequent or 1<sup>st</sup> Renewal for Brokers or Brokers Subsequent Renewal**

(Agency, Ethics, Trust Fund, Fair Housing, Risk Management, Taxes, Foreclosures and Evictions), **Price: \$58 + tax for NSDCAR members, \$60 + tax for non-member agents**

## Option 3 – TABS/CAR Home Study + Online Exam\*:

### **How it works:**

- ✓ Purchase materials from NSDCAR
- ✓ Study information at your convenience
- ✓ Take online exams through TABS4CE
- ✓ Pass exams and print out your certificates

### **1<sup>st</sup> Time License Renewal for Salespersons**

**\*\*For those agents who qualified for their license BEFORE**

**October 1, 2007: Price: \$47 + tax for NSDCAR members, \$49 + tax for non-member agents**

### **45-Hour 1<sup>st</sup> Renewal for Brokers or 1<sup>st</sup> Time License Renewal for Salespersons**

(Salespersons who qualified for their license ON OR AFTER October 1, 2007 and were required to complete all three of the D.R.E. mandated pre-license courses prior to taking the license examination.)

(Agency, Ethics, Trust Fund, Fair Housing, Risk Management, Listings and Buyer Representation, Purchase Agreement & Counter Offer, Disclosures in a Residential Sale), **Price: \$68 + tax for NSDCAR members, \$79 + tax for non-members**

### **45-Hour 2<sup>nd</sup> and Subsequent Renewals for Salespersons and Brokers** (Survey, Risk Management, Listings and Buyer Representation, Purchase Agreement & Counter Offer, Disclosures in a Residential Sale): **Price: \$63 + tax for NSDCAR members, \$72 + tax for non-members**

*NSDCAR members order from our REALTOR® store online, [www.nsdcar.com](http://www.nsdcar.com)*

**Final exams are administrated over a 3-day period. Only 15 credits hours of continuing education can be tested in any 24 hour period. The passing grade is 70% or better.**

**\*No waiting for shipping, purchase directly from any of the NSDCAR service centers. NSDCAR members can order through NSDCAR’s online store and receive it by courier the following day with no additional delivery charge.**

Continuing Education Chart

The following chart contains the continuing education requirements under current law for real estate salespersons renewing their license for the first time, real estate brokers renewing their license for the first time, and also brokers and salespersons renewing their licenses for a second or subsequent time.

Effective July 1, 2007, Assembly Bill 223 (AB223) also requires the completion of a 3-hour course in risk management that includes the principles, practices and procedures calculated to avoid errors and omissions by real estate licensees.

CATEGORY	REQUIREMENTS
<p>Salesperson - First Renewal After Original License Issuance  <b>**For those agents who qualified for their license BEFORE October 1, 2007</b></p>	<p>Each of the following 3-hour mandated courses:</p> <ol style="list-style-type: none"> <li>1. Ethics</li> <li>2. Agency</li> <li>3. Trust Fund Handling</li> <li>4. Fair Housing</li> <li>5. Risk Management</li> </ol> <p>(Cal. Bus. &amp; Prof. Code § 10153.4(b))</p>
<p>Brokers - First Renewal After Original License Issuance</p> <p>-OR-</p> <p>Salesperson - First Renewal After Original License Issuance  <b>**For those agents who qualified for their license ON OR AFTER October 1, 2007 and were required to complete all three of the D.R.E. mandated pre-license courses prior to taking the license examination.</b></p>	<p>45 hours of continuing education consisting of:</p> <ol style="list-style-type: none"> <li>1. Each of the following 3-hour mandated courses:               <ol style="list-style-type: none"> <li>a. Ethics</li> <li>b. Agency</li> <li>c. Trust Fund Handling</li> <li>d. Fair Housing</li> <li>e. Risk Management</li> </ol> </li> <li>2. A minimum of 18 hours of courses approved under the category of consumer protection (includes financing, land use regulation, disclosure, agency, capital formation for development, fair practices, appraisal and valuation, landlord/tenant, energy conservation, environmental regulation, tax, probate, governmental programs, business opportunities and mineral, oil and gas conveyancing) and</li> <li>3. Remaining 12 hours related to consumer service and/or consumer protection (Cal. Bus. &amp; Prof. Code § 10170.5(a)1-6)</li> </ol>
<p>Brokers and Salespersons -Second and Subsequent Renewals</p>	<p>45 hours of continuing education consisting of:</p> <ol style="list-style-type: none"> <li>1. 8 hour combined survey course including equal coverage of Ethics, Agency, Trust Fund Handling, Fair Housing and Risk Management</li> <li>2. A minimum of 18 hours of courses approved under the category of consumer protection (see row above for details), and</li> <li>3. Remaining 19 hours related to consumer service and/or consumer protection</li> </ol> <p>(Cal. Bus. &amp; Prof. Code § 10170.5(b))</p>
<p>Brokers and Salespersons - 70 years old or older <u>and</u> in "good standing" for 30 continuous years</p>	<p>Exempt from the continuing education requirements for license renewal</p> <p>(Cal. Bus. &amp; Prof. Code § 10170.8)</p>

Member Legal Services  
 Tel 213.739.8282  
 Fax 213.480.7724

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